



Company Profile

Who We Are

Fortify Infrastructure Services Technologies is a leading global provider of comprehensive end-to-end IT infrastructure services and solutions. Fortify offers a unique global delivery model of innovative, high-quality, value-added services that enable organizations to attain sustainable competitive advantage. Leveraging our world-class delivery capabilities, technological talent, and strategic partnerships with major vendors, and growing client base, Fortify is fast becoming a key player in the global IT services market.

The Fortify portfolio of services and solutions includes data center and virtualization services, system management services, managed security services, and network operations. With offices in three different countries across North America and Asia Pacific and an international network of offshore facilities, Fortify integrates domain expertise with worldwide resources to offer a global delivery model to our clients.

Fortify's goal is to leverage its proprietary Infrastructure Optimization methodology to manage the core infrastructure to enable customers run their business transactions in an efficient manner. Customers engage Fortify to lower IT operational costs, increase security and scalability, enable resources to focus on core business, increase application/system reliability, better IT and Business process alignment and enhance service levels.

Business Focus

Fortify is created as a mid-size, pure-play services company focusing on enabling and optimizing IT infrastructure to facilitate business transactions. Customers partner with Fortify to leverage the following key differentiators that it offers:

- Pure-Play Infrastructure Company – Unlike many IT Services firms that claim to do everything under the sun, we focus deeper on our core technology and processes, which further benefits our customers.
- Partner, Not a Service Provider – Our relationships with customers transcend client-vendor paradigm and result in long-term opportunities that are mutually beneficial
- Global Delivery Model – We offer a true 24x7 infrastructure management services environment through its standards-driven (ITIL, CoBIT) delivery centers globally catering to multiple time-zones and spanning multiple time-shifts.
- Focus on provisioning infrastructure that enables business transactions and not just cater to IT process efficiencies

Some of our key service areas include:

Data Center and Virtualization Services: Fortify provides clients a wide range of data center and virtualization services that enhances flexibility, lowers costs and maximizes employee productivity. Fortify has established fully operational offshore facilities in India to optimize our service offerings. In addition, we provide remote management of the data centers (server, unified communication, storage and database management), server virtualization, desktop virtualization and application virtualization services in partnerships with leading software vendors.



Network Management Services: Fortify delivers comprehensive network management and monitoring services including switch and router management, firewall and VPN services, LAN/WAN management, network migrations, asset lifecycle management and helpdesk operations. We leverage advanced tools and dashboards to monitor the operations and subsequently report service levels to our customers.

Managed Security Services: Fortify provides a range of related offerings including:

- Identity and Access Management
- Entitlement and Policy Administration
- IT Controls and Compliance
- Intrusion detection and protection

System Management Services: Fortify provides a range of system management services including:

- Mainframe and distributed system management and monitoring
- Migrations
- Voice and data networks
- Business infrastructure

Clients and Key Verticals

Fortify maintains a blue-chip client base, including Fortune 1000 and Global 2000 companies, across all verticals in which we operate. Fortify places great value and spares no effort in establishing solid, long-term client relationships, which represent the driving force behind our current and future success. The results speak for themselves, with the vast majority of our revenues resulting from repeat clients. Fortify has considerable domain expertise and experience in providing IT and business infrastructure to the following verticals: financial services, telecom, life sciences and healthcare, public sector, and manufacturing.

Partners

Fortify maintains an expanding network of strategic alliances and partnerships with leading global software, infrastructure and consulting vendors, thereby guaranteeing delivery of the best available solutions. Selected key partners include:

- Microsoft – Gold Partner
- HP – Business Partner
- IBM – Business Partner
- Apere – Technology Integration Partner
- NEC – Data Center and Virtualization Partner

Global Delivery Model

Fortify provides services to clients using a comprehensive global delivery model that integrates local and worldwide resources in a cost-effective manner. We leverage our local presence and global know-how – including tapping into our pool of IT experts throughout the world when necessary – to deliver solutions that represent the “best of both worlds.” Fortify’s “best-shore” capabilities, characterized by high quality and short time-to-market, streamline service delivery while addressing the full range of client needs.

For more information, visit our Website: www.fortifyis.com, or contact us at: info@fortifyis.com